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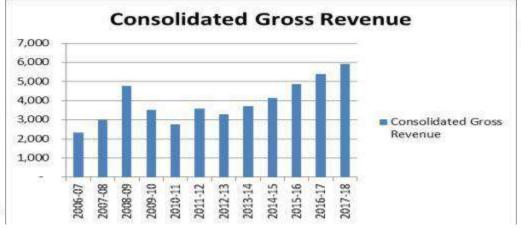


OVERVIEW



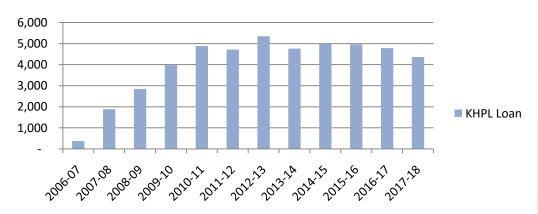
KAL – Overview FY 2006-18





Rs in Lakhs

KHPL Loan

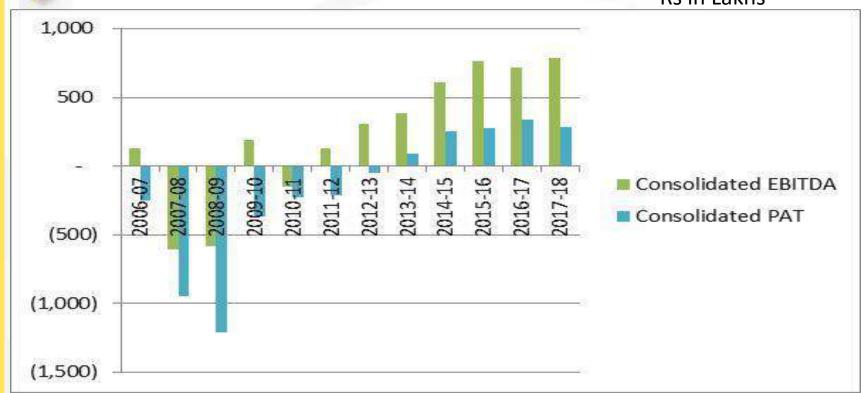




KAL – Overview FY 2006-18



Rs in Lakhs





Key takeaways



- KAL on Consolidated basis had cumulative losses of Rs 32.61 cr from FY 2006-07 to FY 2012-13
- KAL on Consolidated basis earned cumulative profits of 12.39 cr from FY 13-14 to FY 17-18 on the path to recovery
- Interest Free Loan from Katra Group peaked to Rs 53.45 cr in FY 2012-13
- Even at notional 10% simple interest PA, value of waived interest by Katra Group is Rs 47.88 cr





ASSETS

- Land Parcel of 8.50 acres at Manyali for setting up Ayurvedagram Resort having river on two sides
- Land Parcel of 4 acres in Kerala for setting up new factory

RESEARCH

- Invested in Renovel Discoveries Inc in US which generated many patents
- Conducted Human trials of K-10 formulation and Patent applied

US BUSINESS

- Over 6,000 Hours of content and over 2,000 Alumni over last 12 years
- Accreditation from State of California and the State of Washington
- Significant platform for sales of KAL innovative products



KAL is well poised for the future

SERVICES

- National Awards as "Best Ayurvedic Treatment Centre" and "Medical Tourism"
- Expansion on global basis

PRODUCTS

National Award for Product Innovation and Research - India Today & ASSOCHAM

US BUSINESS

- Largest Ayurveda Education in US with over 6,000 hours of approved content
- Accredited by California State and Washington States





AWARDS

INDIA TODAY awards Kerala Ayurveda Ltd the prestigious 'Make in India Emerging Entrepreneur Award, 2017'





PHARMACEUTICALS & BIOTECHNOLOGY
KERALA AYURVEDA LIMITED



KAL Wins



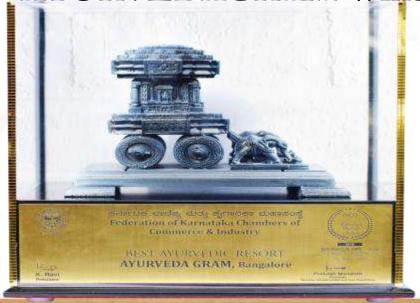


ASSOCHAM, HERBAL COMPANY OF THE YEAR 2016









FEDERATION OF KARNATKA CHAMBERS OF COMMERCE & INDUSTRY BEST AYURVEDIC RESORT 2018



Ayurvedagram Heritage Wellness Centre won the 'Regional Ayurvedic Centre of the Year' at Indian Salon & Wellness Awards, 2018



The Indian Salon & wellness Awards are India's Leading Salon, Spa & Wellness Awards that recognise and reward the work that Salons, spas & Fitness Centres are doing around the country.

It was organised by Franchise India & Indian Franchise Association, which has been working with Salon, spa and Wellness industry for the past 15 years.





ASSOCHAM awards Ayurvedagram Heritage Wellness Centre Pvt. Ltd. as 'BEST AYURVEDIC TREATMENT CENTRE OF THE YEAR, 2017'















MEDICAL VALUE TRAVEL AWARDS, WELLNESS CENTRE OF THE YEAR 2017





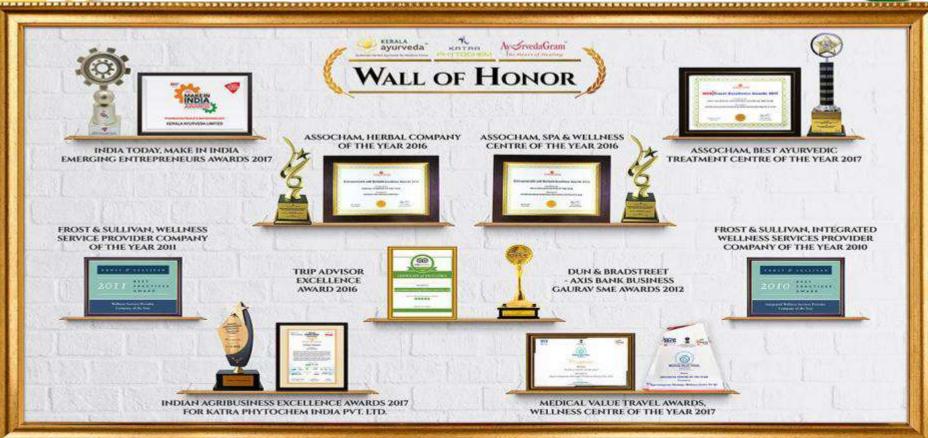


ASSOCHAM, SPA & WELLNESS CENTRE OF THE YEAR 2016



Wall of Honor





Renovel Discoveries – Scientific Validation!!

Bishwajit Nag, Ph.D. (Biochemistry/ Drug Discovery)

- President and CEO NAG Research Labs Inc. (2008-present)
- Founder, President and CEO, BEXEL Pharmaceuticals Inc. (2002-2007)
- Founder, President and CEO, BEXEL Biotechnology Inc. (1996-2007)
- Founder and Chief Scientific Officer (CSO), Calyx Therapeutics Inc. (1997-2000)
- Director, Research & Development, Anergen Inc. (1987-1995)
- >100 patents and 200 publications
- Cambridge Scientist of the Year 2002
- National Leadership Award, 2003 (United States Congress, Washington, DC)
- US Presidential NRCC Leadership Award, 2007
- Schering-Plough Scientific Achievement Award (nominated)
- US Congressional Order of Merit





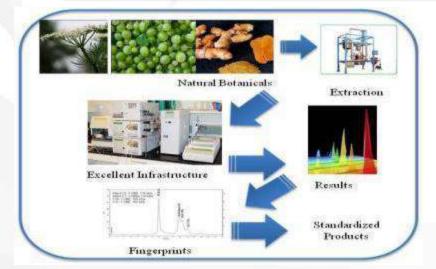
- Equal Joint Venture
- Creative Drug Discovery from Natural Botanicals
- Evidence based efficacy for Wellness Range
 - Obesity, Inflammation, Cardio Vascular diseases
- 30 years of proven track record of drug discovery
 - Licensed molecules to Pharma Cos
- 130 man years of scientific expertise
- World Class net-work (University of Stanford, etc)

Unique Public-Private partnership

- Benares Hindu University (BHU) is one of India's premier educational institutions
- Rated the No. 1 Indian university in a recent survey
- University well known for its excellent depth in Ayurveda and has a separate college for Ayurveda within its premises
- University also has an excellent Medical college and thereby provides excellent opportunities for Integrating Ayurveda into mainstream medicine seamlessly



Benares, India



BHU - Katra Alliance

- Katra signed an MoU with BHU in 2011 a glowing testimony to its ayurvedic heritage
- Collaboration covers
 - Research
 - Education
 - Products
 - Services
- Katra and BHU have made significant strides in their collaboration
- · Alliance with BHU has enabled Katra to enrich its Ayurvedic Know-how



K- Series Patented Formulations



- Plants constitute an important source of active natural therapeutic constituents, but only a small number of these have received scientific and medical evaluation to assess their efficacy.
- KAL offers a range Unique Proprietary formulation derived from traditional wisdom.
- K-series range is designed and developed using novel technology, providing a comprehensive natural alternative to pharma products:
 - KAL-10 and KAL-10 Plus (A Clinically Tested Standardized Herbal Composition for Blood sugar control and Management of Weight gain)
 - KAL-13 and KAL-13 Plus (A Clinically Tested Standardized Herbal Composition for Inflammation and Pain Management)
 - KAL-1 (A Standardized Herbal Composition for Obesity)



NAVAVAIDYAKA AWARD by KAL for most Deserving Young Ayurveda doctors





NAVAVAIDYAKA 2017 was exciting with students from 17 Ayurveda Colleges across Kerala participating in the "Open Book Objective Screening Test"through which 35 students were shortlisted for a full day long GRAND FINALE. The Winners were awarded with Cash prizes. This year, we are back with more.

The NAVAVAIDYAKA 2018 title is now open to contestants. An "Open Book Objective Screening Test" will be conducted from 6" January to 20" January 2016 across all Ayurveda Colleges of Kerala for first level selection.

ELIGIBILITY

Final year BAMS Studente

House Surgeons of Ayurveda Colleges In Kerala are welcome.

THE GRAND FINALE

Selected candidates from the screening test will be invited for a day long Grand Finale which comprises of various events to assess the knowledge, communication skills, logical thinking, creativity and attitude of the participant.









Snavavalduaka Skal



WORDS FROM THE WINNER

VATCH THIS SPACE FOR THE EXACT DATE AND TIME OF OBJECTIVE TEST AT YOUR COLLEGE.

Unlike other events which measure only the academic scholarship of the candidate, NAVAVAIDYAKA rendered a platform to explore the varied dimensions of a doctor. The pragmatic questions starting from the written exam itself, reinforces the fact that being a doctor is not merely an academic excellence. Two months into the company. I have explored myself more than I ever have. Each passing day, with new responsibilities and challenges has helped me to think smartly and widen my horizons. Always open to new ideas, you are given an apportunity to bring a revolution in the field if you are passionate enough.

NAVAVAIDYAKA HELP DESK:

Ms. Smitha Krishnan - 0484 2476301 / 2476302 / 2476303

Mr. Alphu Peter 95625 08408 Ernail: navavaidyaka@keralaayurveda.biz

KERALA AYURVEDA LTD.

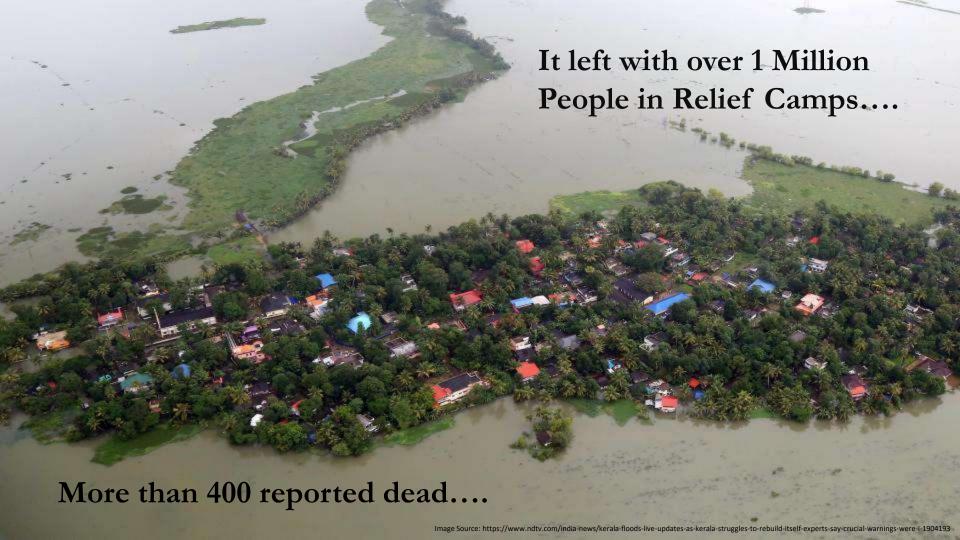
Athani P.O., Aluva, Kerala - 683585 | www.keralaguurveda.blz

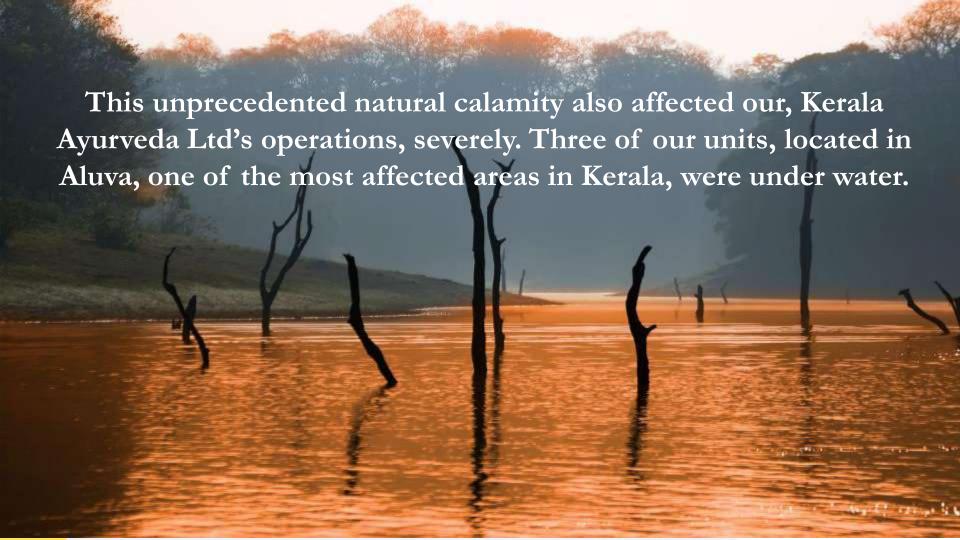
Dr. Parvethy Venate - 'NAVAVAIDYAKA 2017' (Jr. Physician, Kerais Ayurveda Ud.)

© Kerala Ayurveda Ltd. 2018













- Entire area faced 8 weeks of severe disruption
- The disruption required extraordinary efforts towards repair, refurbishment, working capital mobilization to recoup momentum and sustaining morale
- Typically as we face a crisis, there is panic
- This time around, we found a new spirit within!!



Rescue team comes from Bangalore





As floods receded, a volunteer group of 25 from Katra Group companies from outside Kerala jumped into action and relocated themselves to Kerala for 15 days

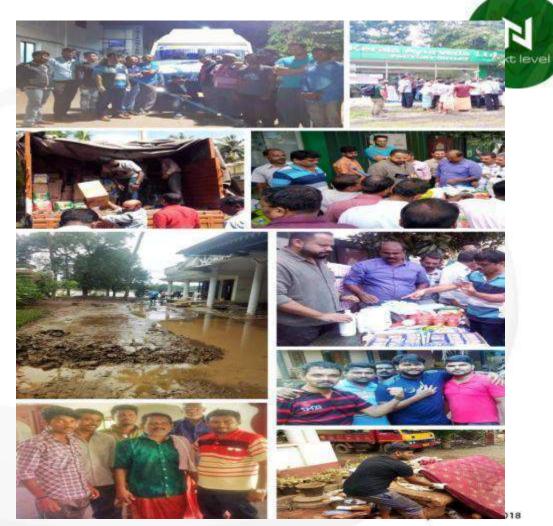




Relief Work

 Joined by another 100 of Kerala based staff, they formed teams of 8-10 each and worked to rehabilitate over 50 KAL families who were in relief camps, with their homes severely damaged

• They helped clean out their homes and later to re-instate our operating units as well



Glimpse of our Efforts









Relief work at KAL Employee' homes



BEFORE













The Health Village, Aluva



















Raw Drug Division, Kottai, Nedumbaserry

















Raw Drug Division, Kottai, Nedumbaserry



BEFORE















KAL Hospital, Aluva



BEFORE







AFTER







KAL FG Depot, Panaikulam

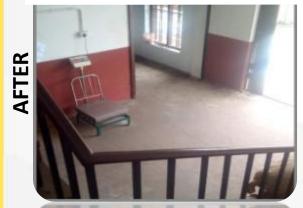


















In recognition of efforts of our reliable employees and volunteers who stepped up to help us meet the needs of their colleagues and also the people of Kerala in these testing times, a 'WALL FOR HEROES' was created





veda Ltd. 2018



Relief Aid



- Katra group employees/volunteers generously donated a part of their salaries to assist their colleagues and KAL matched the amount contributed.
- Rs 14 lakhs was mobilised in total
- 127 families were given credit of these funds
- In addition, KAL conducted relief camp at factory and donated relief material and medicines





The Immense Solidarity
And

Teamwork demonstrated by everyone makes us proud that we stood as ONE.

We proved that we had the 'Power of One'.





Extension by ROC to hold AGM



MCA granted approval to conduct AGM





GOVERNMENT OF INDIA MINISTRY OF CORPORATE AFFAIRS

Office of the Registrar of Companies
to Pinor, Company Lew Blasses BMC Road, Emakulam, Karala, India, #E2011

DATED: 19-09-3018

IN THE MATTER OF M/S KERALA AYURVEDA LIMITED CIN L34233KL1992PLC066593

AND

IN THE MATTER OF EXTENSION UNDER SECTION 96(1) OF THE COMPANIES ACT, 2013

The Company has closed its accounting year on 31-03-2018 and the Annual general meeting of the company is due to be held on 30.09-2018 as per requirements of section 96 of the Companies Act, 2013. The company has made an application vide SEN H10605020 on 12-09-2018 requesting for an extension of time for the purpose of holding AGM on the following generals:

Occupied eximutation of time up to 31-12-2018 to hold AGM for the Financial Year 31-3-2018

Keeping in view, the afternaid circumstances due to which company cannot hold its Annual General Meeting on time, extension 3 months 0 days is considered.

OFTHER

Under the power vested in the undersigned by virtue of section 96(1) read with second provise estached thereto extension of 3 months 0 days is hereby granted. However, the company is hereby advised to be careful in fluxure in compliance of the provisions of the Companies Act. 2013.

Yours fieldfolly, V.M.PRANANTH

Registrar of Companies ReC - Emakulam

Mailing Address as per second available in Register of Companies offices:

REMALA AYURVEDA LIMITED

VIHATS NEDURBACERRYANTHANI P.O. ALWAYE, ERRARULAM, Kurula,



KAL got a 3 month extension till December 31, 2018 from ROC for holding the AGM

This was notified to the Bombay Stock Exchange

Note: This letter is to be processed only when the application is approved by FoC office.



AGM Notice and Annual Report



- The date of AGM was decided to be Nov 15, 2018
- Notice was uploaded on KAL website under the investor section on October 25, 2018:
 - E-mail from our registrar, Integrated, was sent to all shareholders who have not opted for physical copies
 - AGM notice was also sent by registered post to shareholders who opted for physical copies
- Annual Report was also uploaded on KAL website under the investor section:
 - E-mail from our registrar, Integrated, was sent to all shareholders who have not opted for physical copies
 - Annual Report was sent by Book Post to shareholders who opted for physical copies.





Tie-up with Sanghvi Brands and expansion through KALPAM

JOINT VENTURE WITH SBL



- Sanghvi Brands Ltd (SBL) operates luxury Spas in United States, Middle East, Sri Lanka and India
- The SPAs are in leading luxury hotels such as Ritz Carlton, JW Marriott, W Hotels, Novotel, Intercontinental Hotels
- The joint venture will leverage the unparalleled Ayurveda expertise and credibility of Kerala Ayurveda along with the global reach and operational infrastructure of Sanghvi Brands
- The joint venture will develop and operate Ayurvedagram Wellness Resorts varying in size from 30 keys to 100 keys
- The joint venture will develop Ayurvedic Spas inspired by Ayurvedagram, which will be part of the Spas across luxury hotels globally



SBL SPAs and Fitness Centers























INDIAN OCEAN















USA





SBL has presence over 70 Location to launch Ayurveda Services



From Leading Hotels like Ritz Carlton & JW Marriott to boutique properties like SLH Hotels to the Most Luxurious Residential Developments



Spa L'OCCITANE

10 Locations

Mumbai – 1 Location

Gulmarg – 1 Location

Mussoorie – 1 Location

Manali – 1 Location

Pune – 1 Location Kolkata – 1 Location

Ihillai – 1 Location

USA – 1 Location

UAE - 1 Location

Sri Lanka - 1 Location

-lemis

2 Locations

Goa – 1 Hotel Location
Gurgaon – 1 standalone location

Warren Tricomi

Salon & Spa

9 Locations

Mumbai – 1 Location

Delhi NCR – 2 Locations

Bangalore – 1 Location Chennai – 2 Locations

Goa – 1 Location

Mussoorie – 1 Location

Pune – 1 Location

3-2-1 Fitness Studio

1 Locations

Mumbai – 2 Locations

Rossano Ferretti

1 Location

New Delhi - 1 Hotel Location

Spa By Clarins

1 Location

Goa - 1 Hotel Location

Levo Spalon

1 Location

Gurgaon – 1 Standalone Location

ELLE Spa & Salon

10

Locations

UAE – 1 Hotel Location

Pune – 1 Standalone Location

Goa – 1 Hotel Location

Mumbai – 2 Locations

Chennai – 1 Location Delhi

- 1 Hotel Location Jaipur -

2 Hotel Locations Kolkata

- 1 Hotel Location

Holyfield Gyms

13 Locations

Pune – 5 Locations

Mumbai – 3 Locations Chennai – 3 Locations

Delhi NCR – 2 Location



SPA L'OCCITANE

MUMBAI





Provencal scrubs and wraps in one of Mumbai's first heated stone hammam beds

Experience Ayurveda in A luxuriously traditional setting



KATURI NAGAR CLINIC, Bangalore



















© Kerala Ayurveda Ltd. 2018



EXPANSION/UPGRADE = INCREASE IN REVENUE



ERNAKULAM CLINIC











New products and contemporary packaging



NPD Liposem+







NPD Glymin+







New Launch - Cottage Products























Chyavanaprash New Packing











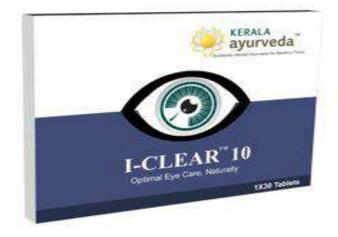




Lutein based Eye Care Products











US Products Opportunity



Wellness: a Trillion \$ opportunity



\$3.4 Trillion
Global Industry

3x BIGGER

Than the Worldwide Pharmaceutical Industry!





- Education, Urbanization, Prevention
- A desire to embrace nature based ancient remedies
- Wellness within arms reach of desire
- Live Longer, Stronger, Healthier

Complementary/Alternative Medicine: \$187 billion industry
– with 65% growth (from \$113 billion)



Products manufactured in USA









Products manufactured in USA











Innovative Formulations for USA



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Innovative Formulations for USA









Our Distribution

Over 11,000 customers served, 2000+ Students & Alumni







Why study with KAA?

- Traditional Teachings from Kerala, India
- → Deep roots in India part of the full spectrum Ayurvedic company, Kerala Ayurveda Ltd
- → Distance Learning live stream classes from home!
- Certifications, continuing ed and workshops for all levels, including NAMA-approved programs
- → Highly experienced faculty
- → India Immersion for all levels
- → Clinical Internships in Milpitas, CA & India



Programs



All of our programs are approved by the National Ayurvedic Medical Association

Professional Certifications

Level | Ayurvedic Wellness Counselor (AWC)

1 year | 625 Hours

Level II Ayurvedic Wellness Practitioner (AWP)

1 year | 1000 Hours

Level III **Ayurvedic Doctor** *in development*

2 ½ years

Clinical Training

U.S. Clinical Internship

- 1 Week Segments at our Wellness Center

India Clinical Internship

- 15 Days Cochin & Bangalore

Continuing Education

Ashtanga Hridayam

- 15 Week Live Streamed Series

Introduction to Sanskrit for Ayurveda

- 20 Week Live Streamed Series

Ayurvedic Clinical Mentoring

for Counselors & Practitioners

- Monthly Interactive Webinars

Ayurvedic Skin & Beauty

- 2 Day Workshop

Ayurvedic Formulation Making

- 3 Day Workshop

Ayurvedic Assessment & Pulse Diagnosis

- 3 Day Workshop

Panchakarma Technician Certification

In development due to industry standards changing

Programs

Free programs such as:

- Ignite Your Power: Manifest Your Health Goals
- The Mind: A Double-Edged Sword
- The Ayurvedic Approach to Cancer
- Integrative Ayurveda for Diabetes
- Building a Career with Ayurveda
- The Ayurvedic Approach to Spring Cleansing

Live streaming = maximum flexibility

- Students tune in from anywhere
- Classes are recorded for later viewing



Our Location

Based in Silicon Valley, California, USA

- → All the classes of AWC Fall 2018 will be livestreamed from Kerala Ayurveda Academy & Wellness center at 691 S Milpitas Blvd, Milpitas, CA
- → The Milpitas location is an education oriented Ayurvedic Wellness Center of Kerala Ayurveda in the US
- → We provide classes, consultations, Ayurvedic services and products at this location



Services

Ayurvedic Wellness

Ayurvedic Consultations- 30, 60 and 90 minute sessions

Ayurvedic Bodywork TreatmentsTraditional therapies, 1 and 2 practitioners

Panchakarma- from 3 onwards

Personalized Ayurvedic Spring Cleanse

Renew Health Program *for metabolic disorders* With 4 Visits, 11 Consult Hours

Additional packages and series in development for Weight Loss, Women's Health and more

Products

Ayurvedic Products & Supplements
Traditional Oils
Custom Herbal Formulations
Herbs by the ounce
Wholesale

Education

Clinical Internship
Apprentice Program
Work Study Opportunities

Our Team

Core Team



Dr. Jayarajan KodikannathVice President, Academy Director &
Chief Ayurveda Consultant



Suzanne Otterbein National Enrollment Adviser VP of Sales & Marketing



Kathy Moore Academy & Wellness Center Manager



Jamila Colozzi Creative Communication Manager



Sunitha Kodikannath Manager- Student Support Services



Ranjini Venky Finance Manager

Our Team

Kerala Ayurveda Wellness Center Team



Dayna Holli Student Mentor



Izumi HirayamaStudent Mentor, Practitioner
Apothecary Manager



Alka Mulakaluri Faculty & Practitioner



Dr. Namyata Pathak-GandhiAyurvedic
Specialist, Consultant, Faculty, Integrative Health Director of Renew
Health Program



Dr. Rekha Nahar Ayurvedic Specialist, Consultant



Dr. Kamya PillaiAyurvedic Specialist, Consultant, Faculty, Student Mentor



Dr. Sheena SoorajAyurvedic Specialist Consultant & Faculty



Dr. Ambili Sudhakaran Practitioner & Faculty

Welcome to Kerala Ayurveda



THANK YOU



The realm of Ayurveda has no boundaries......